

2018-  
19

# Multani Mal Modi College, Patiala

Unit Planning B. Com (Hons.)



**B.Com.(Honours)-I(SEMESTER-Ist)**  
**BCH 101 – PUNJABI**

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>  |
| ਕਥਾ ਰੰਗ, ਸੰਪਾ. ਵਰਿਆਮ ਸਿੰਘ ਸੰਧੂ ਅਤੇ ਡਾ. ਬਲਦੇਵ ਸਿੰਘ ਚੀਮਾ  |
| <b>TILLMST-II</b>   |
| (1) ਨਿਬੰਧ-ਰਚਨਾ : ਸਮਾਜਕ, ਵਾਤਾਵਰਣ ਅਤੇ ਸਭਿਆਚਾਰ ਵਿਸ਼ੇ ਨਾਲ ਸਬੰਧਤ।<br><br>(2) ਵਿਆਕਰਣ:<br><br>(1) ਪੰਜਾਬੀ ਧੁਨੀ-ਵਿਉਂਤ, ਸਵਰ, ਵਿਅੰਜਨ, ਉਚਾਰਨ ਅੰਗ, ਉਚਾਰਨ ਸਥਾਨ ਤੇ ਉਚਾਰਨ ਵਿਧੀ ਅਨੁਸਾਰ ਧੁਨੀਆਂ ਦਾ ਵਰਗੀਕਰਣ।<br><br>(2) ਸ਼ਬਦ-ਸ਼੍ਰੇਣੀਆਂ ਅਤੇ ਰੂਪਾਂਤਰਨ: ਨਾਂਵ, ਪੜਨਾਂਵ, ਵਿਸ਼ੇਸ਼ਣ, ਕਿਰਿਆ, ਕਿਰਿਆ ਵਿਸ਼ੇਸ਼ਣ, ਸੰਬੰਧਕ, ਯੋਜਕ, ਪ੍ਰਸ਼ਨ ਸੂਚਕ ਸ਼ਬਦ। |
| <b>TILLFINAL EXAM</b>   |
| ਭਾਗ-ੳ ਅਤੇ ਭਾਗ-ਅ ਦੇ ਵਿਆਕਰਣ ਵਾਲੇ ਭਾਗ ਵਿਚੋਂ ਸੰਖੇਪ ਉਤਰਾਂ ਵਾਲੇ ਪ੍ਰਸ਼ਨ.   |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 101-A: PUNJABI COMPULSORY (ELEMENTARY KNOWLEDGE)**

**(Special paper in lieu of Punjabi Compulsory)**

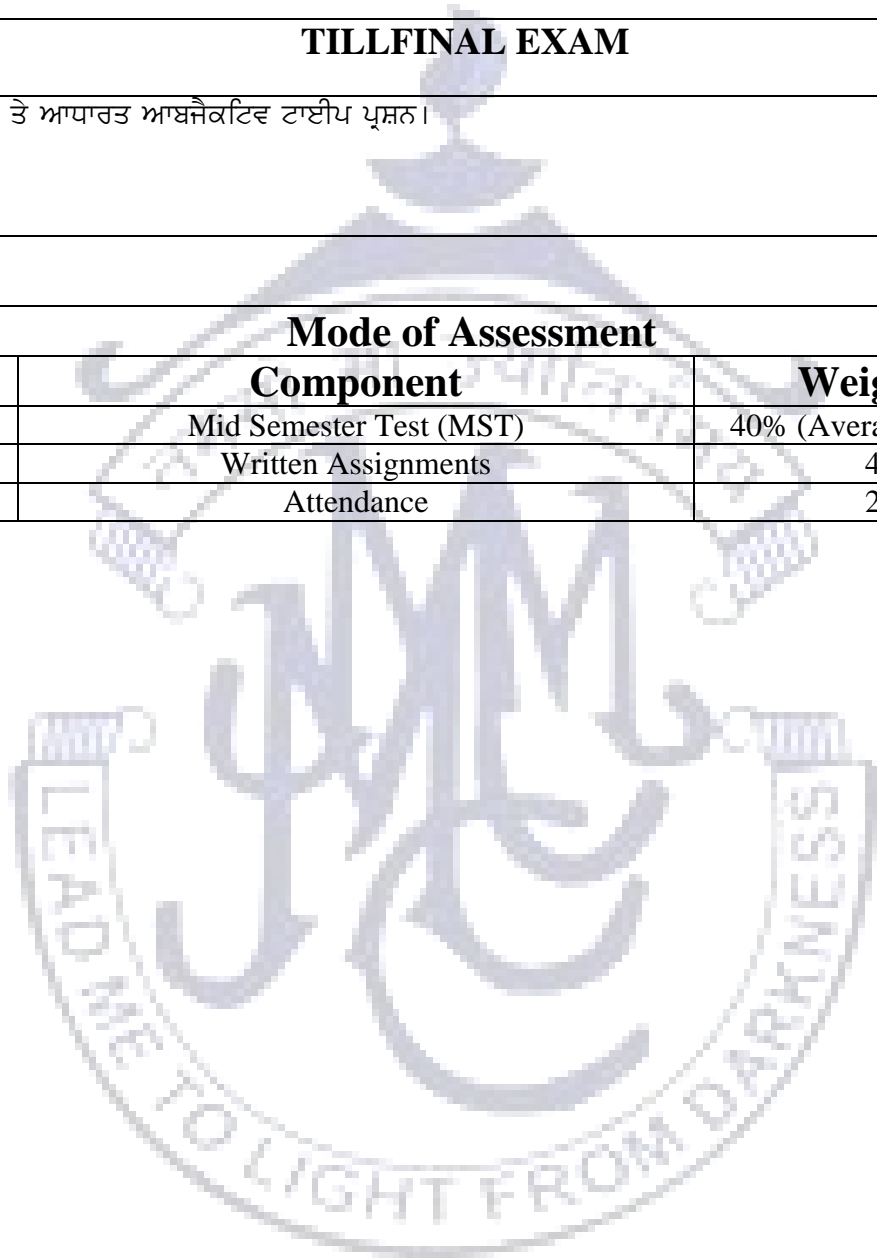
Max Marks: 75

Maximum Time: 3 Hrs.

| <b>TILLMST-I</b>   |
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| <p>(1). ਗੁਰਮੁਖੀ ਵਰਣਮਾਲਾ ਤੇ ਲੇਖਣ-ਪ੍ਰਬੰਧ</p> <p>(ੳ) ਅੱਖਰ ਸਿੱਖਿਆ: ਤਰਤੀਬਵਾਰ ਤੇ ਭੁਲਾਵੇਂ ਅੱਖਰ।</p> <p>(ਅ) ਅੱਖਰ ਬਣਤਰ: ਅੱਖਰ ਰੂਪ ਤੇ ਲੇਖਣ ਦੇ ਨਿਯਮ।</p> <p>(2). ਗੁਰਮੁਖੀ ਅੱਖਰ ਤੇ ਪੰਜਾਬੀ ਧੁਨੀਆਂ ਦਾ ਪ੍ਰਬੰਧ</p> <p>(ੳ) ਸਵਰ ਤੇ ਵਿਅੰਜਨ: ਵਰਗੀਕਰਨ ਦੇ ਸਿਧਾਂਤ ਤੇ ਉਚਾਰਨ।</p> <p>(ਅ) ਸਵਰ ਸੂਚਕ ਅੱਖਰਾਂ ਤੇ ਧੁਨੀਆਂ ਦੀ ਪਛਾਣ ਤੇ ਵਰਤੋਂ।</p> <p>(ੲ) ਵਿਅੰਜਨ ਸੂਚਕ ਅੱਖਰਾਂ ਤੇ ਧੁਨੀਆਂ ਦੀ ਪਛਾਣ ਤੇ ਵਰਤੋਂ।</p> <p>(ਸ) ਲਗਾਂ-ਮਾਤਰਾਂ ਦੀ ਪਛਾਣ ਤੇ ਵਰਤੋਂ।</p> <p>(ਹ) ਲਗਾਖਰਾਂ ਦੀ ਪਛਾਣ।</p> |
| <b>TILLMST-II</b>  |
| <p>(1). ਲਿਪੀ ਦੇ ਅੱਖਰਾਂ ਦੀ ਵਰਤੋਂ ਦੇ ਨਿਯਮ</p> <p>(ੳ) ਪੂਰੇ ਤੇ ਅੱਧੇ ਅੱਖਰਾਂ ਦੀ ਪਛਾਣ ਤੇ ਵਰਤੋਂ।</p> <p>(ਅ) ਸਵਰ ਸੂਚਕ ਅੱਖਰਾਂ ਦੀ ਪਛਾਣ ਤੇ ਵਰਤੋਂ।</p> <p>(ੲ) ਸਵਰ ਵਾਹਕਾਂ ਦੀ ਪਛਾਣ ਤੇ ਵਰਤੋਂ।</p> <p>(ਸ) ਮਾਤਰਾ ਤੇ ਸਵਰ ਵਾਹਕਾਂ ਦੀ ਸਾਂਝੀ ਵਰਤੋਂ।</p> <p>(ਹ) ਮਾਤਰਾ ਦੀ ਵਿਅੰਜਨ ਸੂਚਕਾਂ ਨਾਲ ਵਰਤੋਂ।</p> <p>(2). ਪੰਜਾਬੀ ਸ਼ਬਦਾਵਲੀ ਨਾਲ ਜਾਣ ਪਛਾਣ</p> <p>(ੳ) ਗਿਣਤੀ</p> <p>(ਅ) ਹਫਤੇ ਦੇ ਦਿਨ</p> <p>(ੲ) ਮਹੀਨਿਆਂ ਦੇ ਨਾਂ</p> <p>(ਸ) ਰੰਗਾਂ ਦੇ ਨਾਂ</p>                             |

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| <p>(ਹ) ਫਲਾਂ-ਸਬਜ਼ੀਆਂ ਦੇ ਨਾਂ</p> <p>(ਕ) ਪਸ਼ੂ-ਛਪੰਛੀਆਂ ਦੇ ਨਾਂ</p> <p>(ਖ) ਪੰਜਾਬੀ ਰਿਸ਼ਤਾ-ਨਾਤਾ ਪ੍ਰਬੰਧ ਦੀ ਸ਼ਬਦਾਵਲੀ</p> <p>(ਗ) ਘਰੇਲੂ ਵਸਤਾਂ ਦੀ ਸ਼ਬਦਾਵਲੀ</p> |
| <b>TILLFINAL EXAM</b>   |
| ਸਾਰੇ ਸਿਲੇਬਸ ਤੇ ਆਧਾਰਤ ਆਬਜੈਕਟਿਵ ਟਾਈਪ ਪ੍ਰਸ਼ਨ।  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |



**BCH 102: ENGLISH**

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| <p>Part 1 of the paper shall deal with the writing skills and shall carry a weightage of 40 marks</p> <ol style="list-style-type: none"> <li>1. Letter Writing with internal choice between personal &amp; business letters</li> <li>2. Dialogue Writing (Transcoding one given prose passage into dialogue form)</li> <li>3. Developing one short story on the basis of the hints provided. (With internal alternative)</li> <li>4. Writing a short passage on one of the four given topics (Current economic and political)</li> </ol> |
| <b>TILLMST-II</b>  |
| <p>This part of the paper shall deal with Functional Grammar and shall carry a weightage of 30 marks. The candidates shall be required to attempt 15 sentences from each question out of a choice of 18 sentences. For this Part Units 1-43 and 76-103 of Oxford Practice Grammar by John Eastwood (Oxford University Press) are prescribed</p>  |
| <b>TILLFINAL EXAM</b>  |
| <ol style="list-style-type: none"> <li>5. One question with internal alternative shall be set from among units 1-43 of the prescribed</li> <li>6. One question with internal alternative shall be set from among units 76-103 of the prescribed book</li> </ol>  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 103: FUNDAMENTALS OF FINANCIAL ACCOUNTING-I****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| Accounting: Meaning, Scope and Importance, Branches of Accounting, Accounting Concepts and Conventions, Double Entry System, Preparation of Journal, Subsidiary Books including Cash Book, Ledger, Trial Balance, Preparation of Final Accounts of Sole Traders and Partnership Firms. Bank Reconciliation Statement, Distinction between Capital and Revenue items, Depreciation Methods and Accounting including AS-6. |
| <b>TILLMST-II</b>  |
| Accounts relating to Partnership: Admission, Retirement and Death of a Partner, Dissolution of Partnership, Amalgamation of Firms, Sale of Firm to a Company, Gradual Realisation of Assets and Piece Meal Distribution.   |
| <b>TILLFINAL EXAM</b>  |
| Accounts of Non-Trading Concerns including Hospital and Educational Institutions.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
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| 3                         | Attendance              | 20%                    |

**BCH 104: BUSINESS ORGANISATION****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| Business-Concept, Nature and Scope; business objectives, Business Environment Interface, distinction between business, commerce and trade. Foundation of Indian Business Spectrum of Business Activities, Manufacturing and Service Sectors. Forms of Business Organisation-Sole proprietorship, partnership, joint stock company, types of companies, cooperative societies, multinational corporations and Indian Transnationals; Operations : Business size and location decisions. Location: Mass production and mass customization, productivity, quality and logistic. |
| <b>TILLMST-II</b>  |
| Entrepreneurship - Concept and Nature, Entrepreneurial Opportunities in contemporary business environment: Networking Marketing, Franchising, Business process Outsourcing, ebusiness. Process of setting up a business enterprise, Choice of a suitable form of Business Ownership, Feasibility study and preparation of Business Plan. Functional Aspect of Business:  |
| <b>TILLFINAL EXAM</b>  |
| Marketing : Marketing and Consumer behaviour, Product and Pricing decisions, Distribution and Promotional decisions. Human Resources: Sources of human Capital, Strategies for attracting and retaining  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
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| 3                         | Attendance              | 20%                    |

**BCH 105: MICRO ECONOMICS****Max Marks: 75****Maximum Time: 3 Hrs.****TILLMST-I**

Consumer behaviour: Utility approach , A brief outline of law of diminishing marginal utility and law of equi-marginal utility. Indifference curve approach: Consumer equilibrium, income, price and substitution effects. Law of demand, derivation of law of demand based on utility analysis and indifference curve analysis; Elasticity of Demand Concept, Price elasticity of demand and its measurement.

**TILLMST-II**

Concept of Production Function, Profit Forecasting in short run. Law of Variable Proportions, Returns to scale, Internal and external economics and diseconomies. Concept of Total, Average and.

**TILLFINAL EXAM**

Marginal Revenue and Elasticity of Demand. Isoquant technique and producer's equilibrium. Price determination under perfect competition, monopoly and monopolistic competition and oligopoly

**Mode of Assessment**

| <b>Sr. No.</b> | <b>Component</b>        | <b>Weightage</b>       |
|----------------|-------------------------|------------------------|
| 1              | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2              | Written Assignments     | 40%                    |
| 3              | Attendance              | 20%                    |



**BCH 106: BUSINESS LAWS-I****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>  |
| LAW OF CONTRACT (1872): Nature of contract, Classification; Offer and acceptance; Capacity of parties to contract; Free consent; Consideration; legality of object; Agreements declared void; Performance of Contract; Discharge of contract, Remedies for breach of contract. Special Contracts: Indemnity; Guarantee; Bailment and Pledge; Agency |
| <b>TILLMST-II</b>   |
| SALES OF GOODS ACT 1930: Formation of contracts of sale; Goods and their classification, price; conditions, and warranties; Transfer of Property in Goods; Performance of the Contract of Sales; Unpaid Seller and his Rights, Sale by Auction; Hire Purchase Agreement.  |
| <b>TILLFINAL EXAM</b>   |
| THE PATENTS ACT, 1970: Introduction, Definitions, Kinds of Patents, Exclusive Marketing rights, Filing and Examination of Application, Opposition to Grant of Patent, Term of Patent, Right of Patentee, Restoration of Lapse Patent, Surrender, Revocation and Infringement of Patent, Regulatory Authorities and Panelities.                      |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
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| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 201: Punjabi**

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>  |
| ਵਾਰਤਕ ਵਿਵੇਕ ,ਸੰਪਾ। ਡਾ. ਰਾਜਿੰਦਰ ਪਾਲ ਸਿੰਘ ਬਰਾੜ, ਡਾ. ਜਗਤਾਰ ਸਿੰਘ, ਪੰਜਾਬੀ ਯੂਨੀਵਰਸਿਟੀ,<br>ਪਟਿਆਲਾ।   |
| <b>TILLMST-II</b>   |
| (1) ਚਿੱਠੀ-ਪੱਤਰ<br>(2) ਵਿਆਰਕਣ:<br><br>(1) ਸ਼ਬਦ-ਬਣਤਰ ਅਤੇ ਸ਼ਬਦ ਰਚਨਾ: ਪਰਿਭਾਸ਼ਾ, ਮੁੱਢਲੇ ਸੰਕਲਪ, ਮੂਲ ਰੂਪ, ਅਗੇਤਰ, ਪਛੇਤਰ, ਵਿਉਤਪਤ ਰੂਪ<br>ਅਤੇ ਰੂਪਾਂਤਰੀ ਰੂਪ।                                |
| <b>TILLFINAL EXAM</b>   |
| (2) ਭਾਸ਼ਾ ਵੰਨਗੀਆ: ਭਾਸ਼ਾ ਦਾ ਟਕਸਾਲੀ ਰੂਪ, ਭਾਸ਼ਾ ਅਤੇ ਉਪ-ਭਾਸ਼ਾ ਦਾ ਅੰਤਰ ਅਤੇ ਅੰਤਰ-ਸਬੰਧ, ਪੰਜਾਬੀ<br>ਉਪ-ਭਾਸ਼ਾਵਾਂ ਤੇ ਪਛਾਣ ਚਿੰਨ੍ਹ।<br><br>ਉਪਰੋਕਤ ਸਿਲੇਬਸ ਤੇ ਅਧਾਰਤ ਸੰਖੇਪ ਉੱਤਰਾਂ ਵਾਲੇ ਪ੍ਰਸ਼ਨ.. |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
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| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 201-A : Punjabi Compulsory (Elementary Knowledge)**

Max Marks: 75

Maximum Time: 3 Hrs.

| <b>TILLMST-I</b>   |
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| (1). ਸ਼ਬਦ ਪ੍ਰਬੰਧ: ਸ਼ਬਦ ਜੋੜਾਂ ਦੀ ਵਰਤੋਂ<br>(ੳ) ਦੋ ਅੱਖਰੀ ਸ਼ਬਦਾਂ ਦੇ ਸ਼ਬਦ-ਜੋੜ<br>(ਅ) ਤਿੰਨ ਅੱਖਰੀ ਸ਼ਬਦਾਂ ਦੇ ਸ਼ਬਦ-ਜੋੜ<br>(ੲ) ਬਹੁ ਅੱਖਰੀ ਸ਼ਬਦਾਂ ਦੇ ਸ਼ਬਦ-ਜੋੜ<br>(2). ਸ਼ਬਦਾਂ ਦੀਆਂ ਸ਼ਰੇਣੀਆਂ ਤੇ ਵਿਆਕਰਨਕ ਵਰਗਾਂ ਦੀ ਪਛਾਣ<br>(ੳ) ਸ਼ਬਦਾਂ ਦੀਆਂ ਸ਼ਰੇਣੀਆਂ ਦਾ ਸਿਧਾਂਤ, ਪਛਾਣ ਤੇ ਵਰਤੋਂ (ਨਾਂਵ, ਪੜਨਾਂਵ, ਵਿਸ਼ੇਸ਼ਣ, ਕਿਰਿਆ, ਕਿਰਿਆ ਵਿਸ਼ੇਸ਼ਣ ਆਦਿ) (ਅ) ਵਿਆਕਰਨਕ ਵਰਗਾਂ ਦੀ ਪਛਾਣ ਤੇ ਵਰਤੋਂ (ਲਿੰਗ, ਵਚਨ, ਪੁਰਖ, ਕਾਲ ਆਦਿ) |
| <b>TILLMST-II</b>  |
| (1). ਸ਼ਬਦ ਬਣਤਰਾਂ ਤੇ ਵਿਆਕਰਨਕ ਇਕਾਈਆਂ ਦਾ ਸਿਧਾਂਤ ਤੇ ਵਰਤੋਂ<br>(ੳ) ਪੰਜਾਬੀ ਸ਼ਬਦ ਬਣਤਰਾਂ ਦਾ ਸਿਧਾਂਤ, ਪਛਾਣ ਤੇ ਵਰਤੋਂ (ਅਗੇਤਰ, ਪਿਛੇਤਰ, ਸਮਾਸ, ਦੁਹਰਕਤੀ)<br>(ਅ) ਵਿਆਕਰਨਕ ਇਕਾਈਆਂ ਦਾ ਸਿਧਾਂਤ, ਪਛਾਣ ਤੇ ਵਰਤੋਂ (ਵਾਕੰਸ਼, ਉਪ-ਵਾਕ ਤੇ ਵਾਕ)   |
| <b>TILLFINAL EXAM</b>  |
| (ੲ) ਸ਼ਬਦਾਂ ਦਾ ਵਿਆਕਰਨਕ ਮੇਲ: ਸਿਧਾਂਤ ਤੇ ਵਿਹਾਰ<br>(2). ਵਿਸ਼ਰਾਮ ਚਿੰਨ੍ਹਾਂ ਦੀ ਪਛਾਣ ਤੇ ਵਰਤੋਂ।<br>ਸਾਰੇ ਸਿਲੇਬਸ ਤੇ ਆਧਾਰਤ ਆਬਜੈਕਟਿਵ ਟਾਈਪ ਪ੍ਰਸ਼ਨ।  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 202: COMPUTERS FOR BUSINESS****Max Marks: 75****Maximum Time: 3 Hrs.****TILLMST-I**

Computer: Introduction, Functions and Classification of Computer, Overview of Software and Hardware, Input and Output devices, Computer Memory: RAM, ROM, Number system and its Inter Conversion, Introduction to Operating System- Windows XP and Vista, Working with files and folders, Understanding the control panel, Opening and exiting Windows application, Copying and moving information between windows and learning other basic functions of Windows XP and Vista.

**TILLMST-II**

Introduction to MS-Word 2007: Basic Features, Starting and exiting word, Creating, Editing and Saving a Word document, Inserting Pictures and symbols, working with text, Creating a table, Formatting documents, Previewing and Printing Documents, Introduction to MS-Power Point 2007: Power Point Basics, Creating and Saving, Presentations, Inserting Pictures and Graphics, Inserting slides from other Presentations, Slide Show View.

**TILLFINAL EXAM**

Introduction to MS Excel 2007: Creating spread sheets by entering text formulas and numbers, Introduction to financial functions in Excel 2007, Making Graphs in Excel, Sorting data in Excel, Conditional calculations using IF, IF... AND if OR. Basic Introduction to Internet and its applications: Search Engines and e-mail.

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
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| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 203: COMPUTERISED FINANCIAL ACCOUNTING-II**

Max Marks: 75

Maximum Time: 3 Hrs.

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| <b>TILLMST-I</b>  |
| Computerized Accounting: its meaning, Features, Limitations and Advanatges, Advantages of Manual Accounting versus Computerised Accounting: Fundamental aspects, Modules and Auditing of Computerised Accounting: Development of Computerised Accounting system, Computer Programmes for Accounting, Methods of System Development, BRS in Computerised Sysytem |
| <b>TILLMST-II</b>   |
| Financial Accounting Package - Tally. ERP 9.0: Introduction of Tally.ERP 9.0, Phases of Implementation, configuring Tally, Accounts Management (using TALLY.ERP 9.0 Software Package)   |
| <b>TILLFINAL EXAM</b>   |
| Accounts Masters including creating and altering vouchers, Accounts Transactions and preparing and printing Trial Balance and Final Accounts and Bank Reconciliation Statement and other Accounts Reports. Preparation and Compilation of Complete Balance Sheet of any Industries/ Organization/Firm as a project report                                       |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
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| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 204: FUNCTIONAL MANAGEMENT****Max Marks: 75****Maximum Time: 3 Hrs.****TILLMST-I**

Management: Concept, nature, process and Significance of Management. Contribution to management thoughts with special reference to Taylor, Fayol and Elton Mayo. Planning: Nature and Purpose; steps involved in planning, objectives: setting objectives, process of managing by objectives, strategies, forecasting. Organising: Concept, nature and purpose of organizing, significance and Process of organizing. Organisational structure: Formal and Informal organization, organization chart. Decision Making: Concept and process, Group decision making, Authority and responsibility relationship.

**TILLMST-II**

Directing: Scope, Human factors, creativity and innovations. Staffing: Selection process & Techniques. Motivation: Concept, characteristics, importance and theories of Motivation. Leadership: Concept & leadership Styles, leadership Theories.

**TILLFINAL EXAM**

Communication: Nature and Process of Communication Chennels networks and barriers to communication-Effective Communication. Controlling: System and Process of Controlling, requirements for effective control

**Mode of Assessment**

| <b>Sr. No.</b> | <b>Component</b>        | <b>Weightage</b>       |
|----------------|-------------------------|------------------------|
| 1              | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2              | Written Assignments     | 40%                    |
| 3              | Attendance              | 20%                    |

**BCH 205: MACRO ECONOMICS****Max Marks: 75****Maximum Time: 3 Hrs.**

|   |
|---|
| <b>TILLMST-I</b>  |
| Introduction to Macro Economics and its importance, National Income: Concepts, Methods and problems of measurement particularly in underdeveloped countries. Classical theory of Employment and Say's Law of Market, Keynesian Theory of Income, Output and Employment. |
| <b>TILLMST-II</b>   |
| Consumption function: Average and marginal propensity to consume, Psychological law of consumption.   |
| <b>TILLFINAL EXAM</b>   |
| Multiplier: Concept, Operation and Limitations; Investment Function: Concept, Operation and Limitations and Marginal Efficiency of Capital; Inflation: Meaning, Types, Causes & Effects. Trade cycles: Meaning & phases.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 206: BUSINESS LAWS-II****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| Negotiable Instrument Act 1881: Definition of negotiable instruments, Features; Promissory Note: Bill of Exchange and Cheque; Holder and Holder in the Due Course; Crossing of a cheque, Types of Crossing; Negotiation; Dishonour and discharge of negotiable instrument. The Information Technology Act 2008, Objectives, Regulatory Authorities and Penalties, Cyber Crime-Technical Aspects, Fraud Prevention. |
| <b>TILLMST-II</b>  |
| The Consumer Protection Act 1986: Salient features, Grievance redressal machinery. Environment Protection Act 1986: Objectives and Scope of the act, Regulatory Authorities, Environment Pollution-Offences and Penalties;   |
| <b>TILLFINAL EXAM</b>  |
| The Right to Information Act 2005 - Definitions, Right to Information and Obligations of Public Authorities, The Central and State Information Commission, Powers and Functions of the Information Commissions, Appeal and Penalties.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |



**B.Com.(Honours)-II(SEMESTER-3rd)**  
**BCH 301 -BANKING OPERATIONS AND PROCEDURES**

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| <p>Organisation and functions of a Modern bank, Relationship Between Banker and Customer: Services rendered by banks; Definition of a customer: Relationship as a debtor and creditor; Banker as a trustee; Obligation of a banker -obligation to honour cheque: Garnishee order: Attachment order issued by income-tax authorities; Liabilities of a banker in case of wrongful dishonour of cheque; Obligation to maintain secrecy of accounts: Banker's right of general lien, banker's right of set-off, banker's right of appropriation, right to charge interest, incidental charges, etc.</p> <p>Customer's Account with a Banker: Fixed deposit accounts, saving accounts, recurring deposit accounts, current accounts: Opening of current and saving accounts: Operating the bank accounts; Legal aspects; Entries in passbook: Closing of bank account; Insurance of bank deposits: Free life insurance cover to saving bank account-holders; Deposit scheme for Indians abroad: Non-resident account scheme; Foreign currency accounts scheme.</p> |
| <b>TILLMST-II</b>  |
| <p>Special Types of Bank Customers: Minor -legal provisions regarding guardianship of a minor: Married women: Illiterate person; Lunatic; Trustee; Executor; Administrator; Customer's attorney; Joint accounts of joint Hindu family, partnership, joint stock companies, club, societies, and charitable institutes.</p> <p>Other services rendered by commercial banks in India-leasing, insuring, broking and merchant banking. Bank Related Laws: Law relating to negotiable instruments, Law of limitation, Special Recovery of Debts Due to Banks and Financial Institutions Act, 1932-SARFAEI Act. 2002, Banking ombudsman, Anti money laundering. Relevant provisions of other laws affecting banking operations and procedures in India.</p>   |
| <b>TILLFINAL EXAM</b>  |
| <p>Other services rendered by commercial banks in India-leasing, insuring, broking and merchant banking. Bank Related Laws: Law relating to negotiable instruments, Law of limitation, Special Recovery of Debts Due to Banks and Financial Institutions Act, 1932-SARFAEI Act. 2002, Banking ombudsman, Anti money laundering. Relevant provisions of other laws affecting banking operations and procedures in India.</p>  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |



**BCH 302: CORPORATE ACCOUNTING-I**

Max Marks: 75

Maximum Time: 3 Hrs.

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|---|
| <b>TILLMST-I</b>  |
| Corporate Accounting as per the companies Act 2013: Issue, forfeiture and re-issue of shares; Redemption of preference shares; Issue and redemption of debentures                                   |
| <b>TILLMST-II</b>   |
| Issue of bonus shares and right shares; Underwriting of shares and debentures; Accounts of underwriters.<br>Final Accounts including computation of managerial remuneration and disposal of profit; |
| <b>TILLFINAL EXAM</b>   |
| Profit prior to and after incorporation; consolidated balance sheet of holding companies with one subsidiary only, AS-21  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 303: INCOME TAX LAW-I**

Max Marks: 75

Maximum Time: 3 Hrs.

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| <b>TILLMST-I</b>   |
| Definitions, Distinction between Capital and Revenue; Basis of charge; Incidence of tax, Exempted incomes; Computation of Income from salaries and house property, Agriculture Income & its tax treatment. |
| <b>TILLMST-II</b>  |
| Profit and gains from business and profession, Capital gains, Income from other sources.   |
| <b>TILLFINAL EXAM</b>  |
| Depreciation, Carry forward and set off of losses, Income of other persons to be included in assessee's total income.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

UNIT PLANNING (SESSION 2018-19)  
**BCH 304: BUSINESS STATISTICS**

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| <p>Introduction to Statistics- Definition, Importance and Limitations, Functions and scope<br/>           Measures of Central Tendency: Mean, Median, Mode. Measures of dispersion: Range, Quartile deviation, Mean deviation and Standard deviation.</p> <p>Analysis of Time Series: Causes of variations in time series multiplicative models; Determination of trends, Moving averages method and method of least squares (including linear, second degree, parabolic and exponential trends); Computation of seasonal-indices by simple averages, ratio-trend, ratio-to-moving average, and link relative methods.</p> |
| <b>TILLMST-II</b>  |
| <p>Index numbers: Need, definition and limitations of Index numbers - simple and weighted index numbers - Laspyer' s, Paasche' s and Fisher Index numbers, Criterion of ideal index numbers, problems involved in the construction of index numbers.</p> <p>Correlation: Meaning, types and measurement of correlation (Karl Pearson's methods and Spearman's rank correlation).</p>   |
| <b>TILLFINAL EXAM</b>  |
| <p>Regression: Meaning, Regression Equation of X on Y and Y on X.</p> <p>Forecasting Methods: Forecasting Concept, types and importance; General approach to forecasting; Methods of forecasting; Forecasting demand; Industry Vs. Company sales forecasts; Factors affecting company sales.</p>   |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 305: COMPANY LAW**

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|--|
| <b>TILLMST-I</b>   |
| Company : Meaning, features, types, promotion and registration; Preliminary contracts; Memorandum of Association; Articles of Association; Prospectus; Shares & Share Capital. |
| <b>TILLMST-II</b>  |
| Directors; Borrowing Powers (including debentures); Members; Meetings (including Board Meetings);  |
| <b>TILLFINAL EXAM</b>  |
| Majority Powers and Minority Rights; Winding-up of the company.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**Class – B.Com(H) Part II(Semester-4th)**

**BCH 401: FUNDAMENTALS OF INSURANCE**

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| <p>Introduction of Insurance: Concept and nature of insurance, Purpose and need of insurance, working of insurance, insurance as security tools, insurance and economic development.</p> <p>Concept of Risk, Types of Risk, Risk Appraisal, Transfer and Pooling of Risks, Concept of Insurable Risk.</p> <p>Nature of Insurance Contract, Principle of Utmost Good Faith, Insurable Interest, proximity cause, contribution and subrogation, Indemnity, Legal Aspects of Insurance Contract.</p>  |
| <b>TILLMST-II</b>  |
| <p>Types of Insurance, Fire and Motor Insurance, Health Insurance, Marine Insurance, Automobile Insurance. Annuity Policy: Introduction; Basis of Annuity Income; Classification of Annuities; Uses of Annuity; Limitation of Annuity. Growth and Development of Insurance sector in India, Entry of private players and banks in insurance sector, Recent trends in Insurance sector in India.</p>  |
| <b>TILLFINAL EXAM</b>  |
| <p>Role of bancassurance in Indian Scenario; Life Insurance Products: Introduction, Traditional insurance products - Term, Endowment, Whole life; Various Life Insurance Policies of Different of Insurance Companies.</p> <p>ULIPs: Unit Linked Life Insurance Products, Types, recent trends, ULIP as a tool for financial planning.</p> <p>Classification of Products. Major players in life and non life insurance market: products, promotional strategies, distribution channels and their market share. Reinsurance : Characteristics, Types, Growth of reinsurance in India, Global Players in reinsurance.</p> <p>Regulatory Framework of Insurance: Role, Power and Functions of IRDA.</p> |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

## BCH 402: CORPORATE ACCOUNTING-II

Max Marks: 75

Maximum Time: 3 Hrs.

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| <b>TILLMST-I</b>   |
| Corporate Accounting as per the companies Act 2013: Amalgamation, absorption, merger and reconstruction,   |
| <b>TILLMST-II</b>  |
| Accounting for amalgamation of companies as per Indian Accounting Standard 14;<br>Accounting for internal reconstruction.<br><br>Liquidation Accounts; |
| <b>TILLFINAL EXAM</b>  |
| Accounts of banking companies and insurance companies; Investment Accounts;<br>Valuation of goodwill and shares.                                       |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |



**BCH 403: INCOME TAX LAW-II**

Max Marks: 75

Maximum Time: 3 Hrs.

|   |
|---|
| <b>TILLMST-I</b>  |
| Deductions out of gross total income, Computation of total income in regard to income of individuals.       |
| <b>TILLMST-II</b>   |
| HUF, Partnership firm & Companies. Advance Payment of Tax; Deduction of tax at source;                      |
| <b>TILLFINAL EXAM</b>   |
| Income tax authorities and administration of the act, Assessment procedure, Appeals, Refunds and Penalties. |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 404: BUSINESS MATHEMATICS****Max Marks: 75****Maximum Time: 3 Hrs.**

| <b>TILLMST-I</b>   |
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| <p>Matrices and Determinants: Definition of a matrix; Types of matrices; Algebra of matrices; Properties of determinants; Calculation of values of determinants upto third order; Adjoint of a matrix, elementary row or column operations; Finding inverse of a matrix through adjoint and elementary row or column operations; Solution of a system of linear equations having unique solution and involving not more than three variables.</p> <p>Compound Interest and Annuities: Certain different types of interest rates; Concept of present value and amount of a sum; Type of annuities; Present value and amount of an annuity, including the case continuous compounding; Valuation of simple loans and debentures; Problems relating to sinking funds.</p> |
| <b>TILLMST-II</b>  |
| <p>Linear Programming-Formulation of LPP; Graphical method of solution; Problems relating to two variables including the case of mixed constraints; Cases having no solution; multiple solutions, unbounded solution and redundant constraints.</p>  |
| <b>TILLFINAL EXAM</b>  |
| <p>Simplex Method- Solution of problems upto three variables, including cases of mixed constraints; Duality; Transportation Problem and Assignment Problem.</p>  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

## BCH 405: AUDITING PRACTICES

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

|   |
|---|
| <b>TILLMST-I</b>  |
| Definition and Objectives of Auditing; Major Influences in the field of Auditing; Classes of Audit, Internal Check and Internal Audit; Distinction between Audit and Investigation; |
| <b>TILLMST-II</b>   |
| Statements on Standard Auditing Practices (Brief Introduction only).<br><br>Company Auditors: Appointment, Removal, Rights, Duties, and Liabilities; Auditor's Report.              |
| <b>TILLFINAL EXAM</b>   |
| Auditing in Computerised environment, professional Ethics and Regulations   |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 406: INDIAN ECONOMY****Max Marks: 75****Maximum Time: 3 Hrs.**

| <b>TILLMST-I</b>   |  |
|--|--|
| <p>Nature of Indian Economy, The need for Economic Development, Determinants and Measures of development, India's present agenda of development, National Income, Per Capita Income, Quality of life, Capital Formation – Savings, Investments in India.</p> <p>Human Resources :Demographic Features of Indian Population, Size and growth of population and economic development. Problem of over population.</p> <p>Agriculture :Features, Agricultural Productivity and income, Irrigation, Rural indebtedness; Agricultural marketing and prices; Agricultural finance and Agricultural policy.</p> |  |
| <b>TILLMST-II</b>  |  |
| <p>Industries :Growth and problems of major Large scale industries–Iron and Steel, Cotton Textiles, Cement, Information Technology and Petroleum. MSMEs – Role, importance and problems of MSMEs.Industrial Policy of the Govt. of India.</p> <p>Foreign Trade :Contemporary Problems of India's International Trade, Composition and direction of foreign trade, Balance of payment position.</p>   |  |
| <b>TILLFINAL EXAM</b>  |  |
| <p>Economic Planning :Importance of Planning for Economic Development. Salient features of India's Five Year Plans, Priorities, Targets, Achievements and failures, Factors affecting successful implementation of plans.</p>  |  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**B.Com.(HONOURS)-III(SEMESTER-5th)**  
**BCH-501**

**MANAGEMENT ACCOUNTING-I**

**Max Marks: 75**  
**Hrs.**

**Maximum Time: 3**

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| <b>TILLMST-I</b>   |
| Management Accounting: Meaning, Nature, Scope and Functions of Management Accounting; Changing role of Management Accountant: Meaning and Types of Financial Statements, Limitations of Financial Statements;                      |
| <b>TILLMST-II</b>  |
| Objectives and Methods of Financial Statements Analysis: Funds Flow Statement, Cash Flow Statement as per Indian Accounting Standard 3. Comparative Statements, Common Size Statements and Trend Analysis.                         |
| <b>TILLFINAL EXAM</b>  |
| Ratio Analysis; Classification of Ratios: Profitability Ratios, Turnover Ratios, Liquidity Ratios, Solvency Ratios; Advantage of Ratio Analysis; Limitations of Accounting Ratios, Information System and Reporting to Management. |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 502: COST ACCOUNTING-I****Max Marks: 75****Maximum Time: 3 Hrs.**

| <b>TILLMST-I</b>  |
|---|
| Cost Accounting : Meaning, objectives, importance, advantages and limitations of cost accounting; Difference between cost accounting and financial accounting, Cost concepts and classifications, Various Elements of cost, Installation of a costing system, Role of a cost accountant in an organisation, Requirements of a good Cost Accounting System, Preparation of cost sheet.   |
| <b>TILLMST-II</b>   |
| Accounting for Material: Concept, Types: Direct and Indirect; objectives and procurement procedure, Store Procedure, Stores Accounting and control. Receipt's and Issues of materials, Different methods of pricing of Issues of Materials: FIFO, LIFO, HIFO, NIFO, simple average, weighted average method, replacement cost method, standard method, base stock method; Treatment of Material Losses; fixation of various stock levels and economic ordering quantity, techniques of Material Control.  |
| <b>TILLFINAL EXAM</b>   |
| Accounting for Labour: Accounting and Control of labour cost, Time keeping and time booking, Concept and treatment of idle time, over time, labour turnover and fringe benefits. Methods of wage payment and the Incentive schemes- Halsey, Rowan, Taylor's Differential piece wage.<br><br>Accounting for Overheads: Definition, Classification of Overheads; various types of overheads; Allocation and Apportionment of overheads; Absorption of overheads; Determination of overhead rates; Under and over absorption and its treatment; Treatment of special items of overheads like interest, depreciation, packing expenses, carriage expenses, machinery erection, tools, R&D, advertisement, bad debts etc . |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 503: INDIRECT TAXES****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| Goods and Services Tax: Meaning, Nature & Scope; Taxes of Centre and State subsumed under GST, Comprehensive structure of GST Model: Australian Model, Canadian Model, Kelkar Shah Model ; Benefits and Limitations of GST. Registration, Procedure, Amendments and Cancellation.              |
| <b>TILLMST-II</b>  |
| Time and Value of Supply. Levy & collection of GST; GST Council & Administrative authorities.<br><br>Input tax credit, Tax invoices Debit & Credit Notes; Accounts and records, Return and Payments of tax, Inspection, search and seizure, offences & penalties, Appeal & Revision under GST. |
| <b>TILLFINAL EXAM</b>  |
| Customs Act: Basic Concept, Types of Custom Duties, valuation of goods, Procedure for import & export, Exemptions from Custom Duty.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |

**BCH 504: FUNDAMENTALS OF ENTREPRENEURSHIP****Max Marks: 75****Maximum Time: 3 Hrs.**

| <b>TILLMST-I</b>  |
|---|
| Introduction: Meaning, scope, need and significance; role and functions of entrepreneur in economic development; economic, social and psychological need for entrepreneurship; characteristics, qualities and pre-requisites of entrepreneur; Emergence of Entrepreneurial Class; Theories of Entrepreneurship. Dimensions of entrepreneurship: intrapreneurship, technopreneurship, cultural entrepreneurship, international entrepreneurship, netpreneurship, ecopreneurship, and social entrepreneurship.  |
| <b>TILLMST-II</b>   |
| Govt. support and incentives to new enterprise; role of govt. and promotional agencies and institutes in entrepreneurship development; Entrepreneurship Development Programmes: role, relevance and achievements; Role of government in organizing EDPs.  |
| <b>TILLFINAL EXAM</b>   |
| Entrepreneurship and Micro, Small and Medium Enterprises: Concept of business groups and role of business houses and family business in India. Promotion of a Venture: Opportunities analysis; External environment analysis, Economic, Social and Technological; Competitive Factors: Legal requirements for establishment of a new unit.<br><br>Entrepreneurial Sustainability: Requirements, availability and access to finance, marketing assistance, technology, and industrial accommodation. Role of industries/entrepreneur's associations and self-help groups. The concept, role and functions of business incubators, angel investors, venture capital and private equity funds in promoting entrepreneurship. |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |



**BCH 505: E-COMMERCE**

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| Internet and Commerce: Business Operations; E-Commerce Practices vs. Traditional Business Practices; Concepts b2b, b2c, c2c, b2g, g2h, g2c; Benefits of E-Commerce to Organization, Consumers and Society. Limitation of E-Commerce. Management Issues Relating to E-Commerce. Operations of E-commerce: Credit Card Transaction; Applications in B2C: consumers Shopping Procedure on the Internet; Impact on Disintermediation and re-intermediation; Global Market; Strategy of Traditional Department Stores; Products in b2c Model; Success Factors of E-Brokers; Broker-based Services Online; Online Travel Tourism Services; Benefits and Impact |
| <b>TILLMST-II</b>  |
| Applications in b2b: Applications of b2b; Key technologies for b2b; Architectural Models of b2b; Characteristics of the Supplier-Oriented market Place, Buyer-Oriented market Place and Intermediary-Oriented Market Place; Benefits of b2b on Procurement Reengineering; Just in Time Delivery in b2b; in b2c;  |
| <b>TILLFINAL EXAM</b>  |
| Internet-based EDI from Traditional EDI Integrating Ec with Back-end Information Systems; Marketing Issues in b2b.Applications in Governance: EDI in Governance; E-governance; E-governance Applications of the Internet; Concept of Governance to Business, Business-to-government and Citizen to Governance; E-governance Models; Private Sector Interface in E-governance.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| Sr. No.                   | Component               | Weightage              |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 508: MONEY AND BANKING****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| Money: Meaning, features, functions and kinds of money; Monetary Standards: Metallic and paper standards, system of note issues in India. Supply of money: mechanics of money supply, Measures of money supply in India. Demand for Money: Factors determining demand for money; Fisher, Cambridge, Keynesian and Freidman theories of money.  |
| <b>TILLMST-II</b>  |
| Money and Credit; Credit creation; Money Multiplier; Rate of Interest: Meaning and its determination, Factors affecting the level and structure of Interest Rates. An overview of interest rate structure in India. Banking: Introduction, Types and functions of banks, Banking system: Branch Banking, unit banking, chain banking, group banking and mixed banking; safety-liquidity-profitability trade off; Central Banking: Functions and techniques of credit control. Monetary policy: Objectives, and its tools; Reserve Bank of India: Role and Functions. |
| <b>TILLFINAL EXAM</b>  |
| Commercial Banking in India: structure and functioning; Banking Sector Reforms and Latest Developments in Banking Sector in India. Innovations in Banking: Internet Banking, E-Banking, Mobile banking, Wholesale and Retail Banking, Universal and Narrow Banking, Off-shore Banking.   |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| Sr. No.                   | Component               | Weightage              |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 601: MANAGEMENT ACCOUNTING-II****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| Cost Analysis For Decision Making, Absorption Costing: Meaning, Advantages and Limitations, Marginal Costing : Marginal and differential costing as a tool for decision making-make or buy; change of product mix; Pricing; Break even analysis; Exploring new markets; shutdown decision. Target costing, Life cycle costing. |
| <b>TILLMST-II</b>  |
| Budgeting for profit planning and control: Meaning of budget and budgetary control; objectives; Merits and Limitations; Types of Budgets; fixed and Flexible Budgeting; Control ratio; Zero base budgeting; Performance budgeting; Responsibility accounting.  |
| <b>TILLFINAL EXAM</b>  |
| Standard costing and Variance Analysis: Meaning of Standard cost and standard costing; advantages and applications; Variance analysis – material; Labour and overhead Variances (two- way analysis). Cost Control and cost reduction   |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 602: COST ACCOUNTING II****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>  |
| Cost Ascertainment : Unit Costing; job costing , batch and contract costing; Operating costing. Job Costing: Job cost cards and databases, Collecting direct costs of each job, Attributing overhead costs to jobs, Applications of job costing. Batch Costing.   |
| <b>TILLMST-II</b>   |
| Contract Costing - Progress payments, Retention money, Escalation clause, Contract accounts, Accounting for material, Accounting for plant used in a contract, Contract Profit and Balance sheet entries.<br><br>Process Costing : Meaning, Features, Process vs Job Costing, Principles of cost ascertainment for Materials, Labour & Overhead; Normal loss, Abnormal loss and gain and preparation of process accounts. Need for Valuation of WIP, Equivalent Production (units) and preparation of process and other relevant accounts valuing WIP under average method and FIFO method (simple cases). Inter-process profits, Accounting for joint, co and by products. |
| <b>TILLFINAL EXAM</b>   |
| Cost Records: Integral and non-integral system; Reconciliation of Cost and Financial Accounts. Activity based Costing: Problems of traditional Costing, meaning of Activity Based Costing, cost analysis under ABC, advantages & disadvantages, factors influencing application of ABC, installation of ABC; Productivity, Value Analysis.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| Sr. No.                   | Component               | Weightage              |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH 603: FINANCIAL MANAGEMENT****Max Marks: 75****Maximum Time: 3 Hrs.**

| <b>TILLMST-I</b>  |
|---|
| Financial Management: Meaning, Functions of Financial Management, Financial Goals and Objectives of Financial Management, Role and Importance of Financial Management, Relationship of Financial Management with other Functional Areas. Capital Budgeting: Nature of investment decisions; Investment evaluation criteria – net present value. Internal rate of return, Profitability index, payback period, accounting rate of return; NPV and IRR comparison.  |
| <b>TILLMST-II</b>   |
| Cost of Capital: Meaning and significance of cost of capital: Calculation of cost of debt, preference capital, equity capital and retained earnings; Combined cost of capital (weighted).<br><br>Process Costing : Meaning, Features, Process vs Job Costing, Principles of cost ascertainment for Materials, Labour & Overhead; Normal loss, Abnormal loss and gain and preparation of process accounts. Need for Valuation of WIP, Equivalent Production (units) and preparation of process and other relevant accounts valuing WIP under average method and FIFO method (simple cases). Inter-process profits, Accounting for joint, co and by products. |
| <b>TILLFINAL EXAM</b>   |
| Capitalisation: Meaning and Components; Capital Structure: Capital structure decisions, pattern, Determinants of capital structure, optimum capital structure, Operating and Financial Leverage: Measurement of Leverages and effect on profit; combined leverage.<br><br>Working Capital Management- Concept, Components, Kinds, Importance and Determinants of Working Capital.<br><br>Dividend Decisions- Concept, Forms of Dividends, Dividend policies & Dividend theories.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

## BCH-604 CORPORATE GOVERNANCE & SOCIAL RESPONSIBILITY OF BUSINESS

Max Marks: 75

Maximum Time: 3 Hrs.

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| <b>TILLMST-I</b>   |
| Corporate Governance: concept, meaning, scope and need of Corporate Governance, Corporate Governance mechanism, Corporate Governance and stakeholders: obligation to investors, obligation to employees, obligation to customers, managerial obligation, obligation to government. Features of good governance, Role played by regulators to improve corporate governance, Business Ethics vis-a-vis Corporate Governance; corporate and board management: types of directors: Promoter, nominee, Shareholder, Independent Board Committees: Audit Committee, Remuneration Committee, Shareholders' grievance committee, other committees. |
| <b>TILLMST-II</b>  |
| Global Perspective of Corporate Governance: Cadbury Committee, Greenburg Committee, OECD Principles of Corporate Governance. Corporate Governance in India: Kumar Mangalam Birla Committee on corporate Governance, Narayan Murthy Committee, Companies (Appointment of Small Shareholders' Director) Rules (2001), Clause 49 of listing agreement.  |
| <b>TILLFINAL EXAM</b>  |
| E Governance: Meaning, scope and importance.<br><br>Corporate Social Responsibility: Meaning, evolution of CSR. Relation between CSR and Corporate governance; environmental aspects of CSR; models of CSR in India, drivers of CSR; CSR-Legislation In India: Section 135 of Companies Act 2013.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| Sr. No.                   | Component               | Weightage              |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

## BCH 605: PRODUCTION AND OPERATIONS MANAGEMENT

**Max Marks: 75**

**Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>  |
| <p>Production and Operations management: Introduction, Objectives of Production Management, Functions and scope of production management, Relationship of production with other functional areas. Plant location &amp; Plant layout: steps in location selection, relative importance of location factors, location models. Meaning, definition and scope of facility layout, factors influencing layout, types of layout, importance of layout, layout planning, criteria for selection and design of layout.</p>  |
| <b>TILLMST-II</b>   |
| <p>Production process: Types of Production systems, mass production, job-based production, batch production and assembly line production systems.</p>   |
| <b>TILLFINAL EXAM</b>   |
| <p>Materials Management: Meaning, Purchasing, Selection of Suppliers; Store Procedure and Handling; Inventory Control Techniques. Production Planning and Control: Meaning, Objectives, Scope, Importance &amp; Procedure of Production Planning. Production Control: Meaning, objectives, Factors affecting Production Control.</p> <p>Quality and Productivity Management: Concepts of Quality, Product quality and service quality. Introduction to quality systems, concept of TQM, ISO, QFD, SPC, KAIZEN, SIX-SIGMA, 5S. Concepts of productivity, tools of increasing productivity, labour and machine productivity. Introduction to work-study, work measurement, method study and time study.</p> |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| Sr. No.                   | Component               | Weightage              |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |

**BCH-608: FINANCIAL INSTITUTIONS AND MARKETS****Max Marks: 75****Maximum Time: 3 Hrs.**

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| <b>TILLMST-I</b>   |
| An Introduction to Financial System and its Components, Financial intermediation, Flow of funds matrix. Financial system and economic development. An overview of Indian financial system. Financial Regulators in India: RBI, Ministry of Corporate Affairs, SEBI, IRDA, Financial Conglomerates.   |
| <b>TILLMST-II</b>  |
| Financial Institutions: Depository and non-depository institutions; Commercial banking: introduction, its role in economic development of nation; Development Financial Institutions (DFIs)-An overview and role in Indian economy. Life and non-life insurance companies in India; Mutual Funds- Introduction and their role in capital market development. Non-banking financial companies (NBFCs), Regional Rural Banks, Urban Cooperative Banks, Rural Cooperative Credit Institutions Payment Banks, Pension Fund Regulatory and Development Authority. |
| <b>TILLFINAL EXAM</b>  |
| Money market: functions, organization and instruments. Role of Central Bank in money market; Indian money market-An overview. Capital Market: Nature & functions. Primary Market & Secondary Market: Role & functions, organization and instruments. Interlinkage between Money & Capital market. Role of stock exchanges in India.  |

| <b>Mode of Assessment</b> |                         |                        |
|---------------------------|-------------------------|------------------------|
| <b>Sr. No.</b>            | <b>Component</b>        | <b>Weightage</b>       |
| 1                         | Mid Semester Test (MST) | 40% (Average of 2 MST) |
| 2                         | Written Assignments     | 40%                    |
| 3                         | Attendance              | 20%                    |